

ENGAGEMENT

Wy Climate Action



information on our board, staff, and our many, endlessly appreciated donors and volunteers (p. 16). After all, we're all for climate solutions.

MILESTONES

a new chapter, a new vision



This annual report is special for us, as it tells the story of this past year—the last year of our second decade, on the dawn of our 20th anniversary, and in the heart of the launch of our new strategic plan and vision.

But it also tells the story of our roots, and maps our story over the last 20 years.

When Rhys Roth and Paul Horton founded Climate Solutions in 1998, it was with a clear and compelling vision, and a way of thinking that continues to serve as our foundation today. They knew from the start that we can achieve shared economic prosperity through clean energy solutions. They also held a powerful belief that what we do in our corner of the world, the Northwest, matters a lot; and that our leadership and action here can inspire greater action still, beyond our borders.

Over the course of our first two decades, we have worked tirelessly to turn that vision into reality.

In 2017, we launched a new chapter on our journey, and began what we believe is the most exciting strategic plan and vision for change in the region that we have ever had.

The Northwest can be the first region in the nation to have a 100% clean energy grid. That vision is this: the Northwest can be the first region in the nation to have a 100% clean electrical grid, meaning that all of our energy is powered by

What we do in our corner of the world matters a lot; leadership and action here can inspire greater action still beyond our borders.

highly efficient and clean sources of electrons like wind and solar.

And we can leverage that clean grid to rapidly accelerate the electrification of our transportation systems and our buildings. More electric cars, more electric buses.

100% Clean.

Electrify Everything.

These guiding principles will underpin everything that we are doing as an organization moving forward into this next period of our work.

You'll see as you look inside this report that we have had 20 years of climate solutions, and in 2017 we took more great steps forward.

Thank you so much for your support of our work in the past. We look forward to working with you in the coming years as we move forward with our exciting new strategic direction.

Gregg Small, Executive Director



2017 ACCOMPLISHMENTS





Nov. 14, Governor Kate Brown
Excited to chat with
@climatesolution today at 12pm! Join
@GovInslee and I to hear more about
the #COP23 summit and how states
are leading the #climatechange fight.
Follow #ActOnClimateNW.



Arie Simporter Rate Design and Experience log States Sons, At al Span (PC 474 (STA) Chamachille

In November, Climate Solutions hosted a live Twitter Q&A with Governors Kate Brown and Jay Inslee, both of whom were in Bonn, Germany, attending international climate talks.

Oregon

First Northwest communities commit to 100% clean energy In 2017, the City of Portland and Multnomah County both passed groundbreaking commitments to 100% clean and renewable energy. They pledged to transition to 100% clean electricity by 2035, and to 100% clean energy community-wide by 2050.

Progress toward zero energy buildings

Together with partner organizations, Climate Solutions successfully advocated for Governor Brown to issue an Executive Order requiring greater energy efficiency in new residential and commercial buildings.

A major Oregon utility shifts from gas plants to renewables Along with coalition partners, we stopped Portland General Electric from building new fracked gas plants to replace a retiring coal plant, preventing Oregonians from being locked into fossil fuel-generated electricity for decades.

Protecting Oregonians' right to clean fuels

With our partners in the Renew Oregon coalition, we again succeeded in protecting the Clean Fuels Program from attacks from the fossil fuel industry, while also securing an important electric vehicle incentive.

Advancing clean energy jobs
Working with our Renew Oregon partners, we made significant progress toward
putting a price on climate
pollution and investing
in clean energy solutions,
by solidifying the Clean
Energy Jobs bill and
building momentum for
strong legislative action.



Washington

Advancing vehicle electrification and energy storage at the UTC

Climate Solutions staff helped Washington's Utilities and Transportation Commission (UTC) craft policy statements to guide utility investments in electric vehicles and energy storage, highlighting ratepayer benefits of



electrification, ensuring benefits to low-income communities, and encouraging utilities to fully evaluate storage solutions when they need new capacity resources. These policy statements are a critical step to advancing transportation electrification, while preventing unnecessary investments in new gas infrastructure.

Incentivizing alternative fuel trucks and buses

Climate Solutions partnered with UPS, the Association of Washington Business, and electric truck manufacturers and sellers to improve incentives for alternative fuel vehicles, increasing the top value to \$100,000 per vehicle, expanding the number of eligible vehicles, and simplifying the administrative process.

Advocating for clean energy investments

We successfully advocated for the state's capital construction budget to include close to \$100 million in total clean energy investments. This includes \$13 million in transportation electrification projects, expansion of a clean energy loan program, \$3 million in new investments for large-scale commercial and utility solar, and over \$30 million in support for storage and other grid modernization projects.

Centering equity in resource allocation

Climate Solutions successfully weighed in on how to spend Washington's \$113 million in mitigation funds from the settlement of Volkswagen's diesel emission control scandal—prioritizing electrification and climate benefits, and projects intended to maximize air quality and public health improvements for disadvantaged and burdened communities.

2017 ACCOMPLISHMENTS

Stopping fossil fuel infrastructure

In May, the Washington Department of Ecology denied a key permit for the proposed Millennium coal export facility in Longview, citing the project's negative impacts on climate, clean air, and water. This would have been the largest coal export facility in North America. Climate Solutions was one of four groups who challenged the project's initial permit eight years ago. Since that time, we worked with more than 100 groups to submit hundreds of thousands of comments and personal testimony opposing the proposed facility.

Also in May, we achieved a new landmark in public opposition to proposed coal and oil terminals. Power Past Coal and Stand Up to Oil coalition activists led the way to gather more than one million statements of opposition in an all-out effort to protect the Northwest from the threats of fossil fuels, and we hand delivered these statements to Governor Inslee's office.

This kind of determined activism bore fruit in the fall, when a series of state administrative decisions curtailed the ambitions of fossil fuel developers. Rulings from the Department of Ecology and Cowlitz County effectively killed the Millennium terminal proposal in Longview.

In November, Washington's Energy Council unanimously recommended denial of the proposed Tesoro Savage oil terminal in Vancouver. Governor Inslee accepted the recommendation, formally denying the proposal in January 2018.

Successful signature events

At our **19th Annual Reception** in Olympia in April, we honored Barb Scavezze with our Sam Garst Climate Champion Award for her tireless work as a climate advocate in Thurston County, WA. Guest speakers included Governor Jay Inslee, Congressman Denny Heck, and Representative Jessyn Farrell, along with Representative Beth Doglio as our MC. The event raised a record amount from sponsorships and donations.

In May, our **9th Annual Breakfast** in Seattle featured a powerful keynote address from Majora Carter, who shared inspiring stories from her critical work helping revitalize her South Bronx community and advocating for jobs in the clean energy sector. Hanson Hosein served as MC.

Kate Gordon, founder of the Risky Business Project, keynoted our **9th Annual Dinner** in Portland in November. Kate highlighted the clean energy transition's opportunities for economic growth. The event surpassed our fundraising goal thanks in part to inspiring messages from MC Amy Hillman and from board member Jackie Dingfelder.

Climate Solutions' signature events take a community to make them happen, and we would like to thank all of our sponsors, table hosts, table captains, public officials, foundations, donors, guests, board members, staff, and volunteers for helping make our events a success!





Jun. 1, Climate Solutions
Holy smokes! Portland and
Multnomah Co. make history
with #100percentclean
energy resolutions! #100by 50
@TedWheeler @MultCo #pdxstrong



In May, the Washington Department of Ecology denied a key permit for the proposed Millennium coal export facility in Longview, which would been the largest coal export facility in North America. Climate Solutions was one of four groups who challenged the project's initial permit eight years ago.

MAKING A DIFFERENCE



That means individually, the boards you're on, the businesses you run, all the places where you have influence, you need to start thinking about these risks and opportunities in everything you do.

We need to mainstream climate risk."

Kate Gordon, Founder,
 Risky Business project,
 at Climate Solutions'
 annual dinner, Nov. 14



"Climate Solutions' work is critical. They are working at the local, state, and regional level to change the conversation, change policies, and change economies. And they are doing it in a way that isn't just about identifying the problem. They are doing it in a way that is about implementing solutions that will not only improve our environment—the air we breathe, the water we drink—but solutions that will also strengthen and improve our economy."

Hilary Franz, Washington
 Commissioner of Public Lands



"Thank you Climate Solutions for your efforts lifting up a shared vision for climate justice, in which people can benefit from healthy air, clean water and the opportunities to be gained from a thriving green economy—especially those from the most impacted communities."

 Jill Mangaliman, Executive Director, Got Green



"Climate Solutions is a forceful clean energy advocacy organization that plays a critical role in developing and implementing effective climate change strategies. I worked closely with them on removing coal from Oregon's electricity and on creating a path toward 100 percent renewable energy by 2050 in Multnomah County. Climate Solutions is a vital partner in creating an equitable transition to a clean energy economy."

 Jessica Vega Pederson, Multnomah County Commissioner "Climate Solutions and I have a lot in common. We work to protect the health and well-being of our communities. The increase in extreme forest fires in the Northwest puts a finer point on the urgency of our work together."



Randy Marler, President,
 Spokane Firefighters Union

"I believe that we can change the country while growing a clean energy industrial complex. I believe this because we are people who believe in climate solutions, not climate pessimism. Let's go build a clean-energy economy for the world, starting right here in Washington State."



 Jay Inslee, Governor of Washington

"Climate Solutions is practical and results-driven. They represent a beautiful mix between what's happening in the real world...and the translation that needs to occur to affect policymakers."



Lisa Jackson, former
 EPA Administrator

COMMUNICATING WHAT'S AT STAKE

"We're now living in an age of climate consequences, underscoring the need for meaningful and effective leadership to get us around the roadblocks of inaction... [Pricing carbon emissions] is the 'right tool' to help the state move towards a cleaner energy economy."

Vlad Gutman-Britten, quoted in *Utility Dive*, Jan. 29

"The sooner [a price on carbon] is in place, the faster we curb Oregon's rising climate pollution and enable the clean energy investment dollars to begin flowing in our state."

Meredith Connolly, quoted in *The Oregonian*, Dec 22

"Climate change impacts everything. You cannot solve any problem if you are not dealing with climate change, because it exacerbates every other problem in the environment."

Gregg Small, quoted in *LA Times*, June 14

"Our state's economy thrives because of our climate commitments, not despite them. Clean energy is one of our fastest-growing economic sectors, and conservation is lowering our energy bills while reducing our emissions and providing tens of thousands of good jobs."

KC Golden, "More than ever, climate justice depends on engaged citizens" Seattle Times, June 6

"Coal export on the Columbia River is over. Yesterday, the Washington Department of Ecology denied a key permit for Millennium's coal export terminal. Without a permit to pollute the Columbia River, Millennium's coal export terminal is toast."

Beth Doglio, "How about some good news for a change?" Climate Solutions, Sept. 27

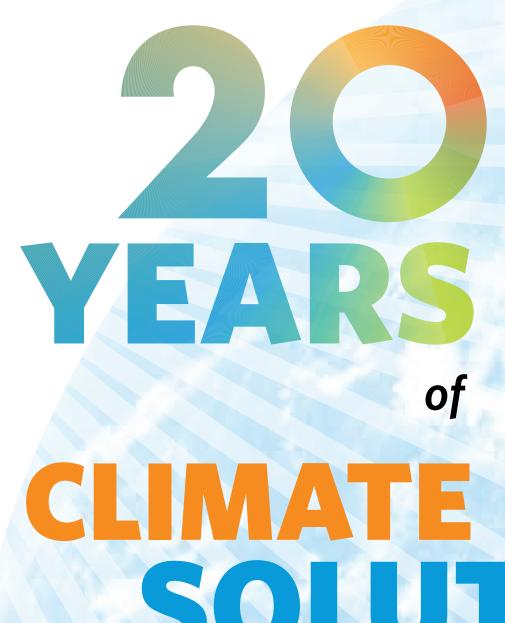
"As fossil fuel interests control the federal government more and more, people have realized that it's on us, here in the states, to be the leaders, and to show how we can [make a transition] in a way that grows our economy, weans us off of fossil fuels, and invests in clean energy."

Meredith Connolly on KBOO-FM, Apr. 24

"Portland's and Multnomah County's [100% clean energy] resolutions are not only powerful and influential statements of community values; they also lead to concrete outcomes. The city and county resolutions added important voices to the groundswell of public opposition, and helped the Oregon Public Utility Commission reject fracked gas and increase their support for more renewable energy."

David Van't Hof, quoted in *Think Progress*, Aug. 16

RETROSPECTIVE







In 1998, a small group in Olympia, WA decided to take on a growing international problem. After the UN Framework Convention on Climate Change launched in 1992, and while there was growing concern and international recognition of the daunting threat of global warming, there were only ripples of policy response in the United States. But in a small office near the Washington State capitol, Atmosphere Alliance director Rhys Roth and Energy Outreach Center director Paul Horton saw the need for a new organization that could work regionally in the Northwest, developing and promoting practical and economically viable solutions to the growing climate crisis. Rhys and Paul joined together, merged the two organizations, and formed Climate Solutions. From the start, they met this challenge with an audacious promise to "make no little plans."

Our new organization quickly emerged as one of the region's leading sources of ideas and inspiration on ways to address the global warming crisis. A series of influential reports, many by our first Research Director Patrick Mazza, helped put Climate Solutions on the map as a reliable

SOLUTIONS







source of expertise not only on the severity of the threat we face, but on the clear possibility of clean energy solutions that can deliver multiple benefits. Through regional convenings across sectors and geographies, collaborative research, and landmark reports, Climate Solutions developed and advocated for coherent leadership strategies based on existing and emerging regional strengths including in the renewable energy, information technology, and aviation sectors.

Recognizing that the climate crisis called for action at a societal scale, Climate Solutions developed deep engagement strategies to help Northwest state governments work to reduce greenhouse gas emissions. We helped catalyze the historic West Coast Governors' Global Warming Initiative in 2003. We worked with legislators in Washington and Oregon to pass a number of key climate and clean energy measures, including clean car standards in both states in 2005, and Washington's clean energy initiative (I-937) in 2006. Vehicle and power sector carbon stan-

dards in Washington and Oregon helped form the basis for the two most important federal climate policy advances during the Obama administration—federal vehicle standards that doubled fuel economy, and the Clean Power Plan. As the organization grew, Climate Solutions also helped create and lead powerful alliances to pursue policy goals that will reduce carbon emissions, protect public health and economic security, and promote innovation in clean energy: those include Renew Oregon and, in Washington, the Alliance for Jobs and Clean Energy.

Our search for practical solutions led us to host regional summits and organize pathfinding programs to catalyze and support clean energy innovations. Our Harvesting Clean Energy project brought together farmers, ranchers and rural economic development leaders in Montana, Idaho and Eastern Washington; NW Business Leaders for Climate Action illuminated the economic benefits of clean energy innovation; our New Energy Cities program worked with local government officials from small- and

Climate Solutions quickly emerged as one of the region's leading sources of ideas and inspiration on ways to address the global warming crisis.

opposite left: Co-founder Paul Horton (L), staff and volunteers outside the Energy Outreach Center, Olympia, 1998.

opposite right: A community event in Climate Solutions' Olympia office, 1999.

left: Co-founder Rhys Roth, Washington Governor Gary Locke, Events Director Teresa Myers at Seattle Summit on Protecting the World's Climate, 2000.

middle: Senior Policy Fellow KC Golden with Sen. Maria Cantwell and former Vice President Al Gore, 2006.

right: Executive Director Gregg Small with Bill McKibben (350.org) at our first annual breakfast, Seattle, 2009.









medium-sized cities across the region to develop practical sustainable energy strategies; the NW Biocarbon Initiative supported and promoted regional leadership in carbon-reduction strategies based on natural systems; and our Sustainable Advanced Fuels program helped catalyze the development of cleaner fuels for aviation.

Our vision—that we can, must, and will create a better, healthier world by saying YES to clean energy—positioned us well to help lead a series of struggles against fossil fuel industries, sharpening and amplifying the fact that we must say NO to more reliance on coal and other fossil fuels. In 2011,

we helped establish an agreement to phase out and close the state's only coal power plant in Centralia. In the years since that important milestone, fossil fuel companies aggressively sought to expand coal export and oil transport infrastructure in the Northwest. Our highly visible work helping to form the Power Past Coal and Stand Up to Oil coalitions amplified regional community voices taking a stand against the proposed coal and oil terminals. In collaboration with local business, faith, health and community voices, and taking leadership from native tribes, our David-vs.-Goliath victories in many of these campaigns galvanized many in our region around our vision of a cleaner, healthier world.

"Before Al Gore's first movie and Hurricane Katrina, even many environmental organizations saw climate change as a third-tier issue... Our work helped the region become more aware of what's at stake if we don't address climate change (our economy runs in no small way on snow pack—for recreation, agriculture, hydro power, salmon, etc.). We also showed the potential social, cultural, and economic opportunities that could result if we proactively moved towards a clean energy economy. The nature of the climate conversation changed from there; constituencies that had previously been on the fence or opposed climate solutions began to come on board."

Paul Horton, co-founder, Climate Solutions

"Climate Solutions helped flip the paradigm and redefine environmental advocacy in the Northwest and beyond. Climate advocacy in the 1990s was driven by alarm—very much justified by the science, but with a call-to-action heavily centered in fear. We advanced the radical idea that the smartest solutions on climate can make people's lives better, and perform better economically than fossil fuels. And we have spent our energy and resources to apply and prove this proposition in the Great Northwest."

Rhys Roth, co-founder

"After 9/11 2001, I became focused on ridding the United States of its dependence upon fossil fuels—initially for geopolitical reasons. I quickly came to understand, however, the climate implications of a continued reliance on fossil fuels. I saw Climate Solutions' track record and focus on solutions and advancing a low-carbon agenda and wanted to be part of the team that had so clearly framed both the problem of climate change, as well as the solutions to achieve a decarbonized future."

 Eileen V. Quigley, Senior Fellow, former Director of Strategic Innovation







As we enter our third decade of regional advocacy, we face threats and challenges that are in many ways no less troublesome than they were in 1998. But much has changed; climate leadership, once scarce, has expanded to include countless community leaders, grassroots advocates, businesses, and elected officials. Public understanding of and demand for climate action is high and still rising.

In the course of our first 20 years, we helped resolve much of the uncertainty about the prospects for solutions. Our work and our history give us every reason to believe we can deliver climate solutions. The fateful question now is can we collectively do it fast enough? Answering that question—winning our Yes—is our mission as CS begins its third decade.

Facing up to the crisis before us, our history, our mission, and our values prepare us for this much: when it comes to climate solutions, we won't take no for an answer; and we will make no little plans.

"When I first went looking for effective climate change organizations, everyone said 'you have to talk to Climate Solutions!' I found in them a compelling mix of passion and pragmatism—they understand that real solutions have to make economic sense, business sense, and political sense. That approach has made them the glue that binds together all of the different organizations working on this issue."

Jabe Blumenthal, former board member

"Climate Solutions has developed an impressive level of expertise for analyzing the difficult and complex bramble of energy strategies and finding opportunities for progress... I'm proud of Climate Solutions for developing real, practical solutions to the climate crisis."

 Lisa Adatto, former Oregon Director "I loved working with business leaders to build support for Climate Solutions' clean energy and climate policy efforts. It was inspiring to collaborate with so many great Oregon leaders to strengthen the movement for state action on cleaner fuels, energy efficiency, and renewable energy."

 Ashley Henry, former board member, former Oregon Business Partnerships Manager "We are at the portal of a clean energy revolution. Whether it takes off fast enough to re-stabilize the climate is an issue of global urgency, with long-term, irreversible implications. Required are gutsy entrepreneurs, visionary business leaders, and public leadership, not only at the federal level, but also from enlightened states and cities."

Patrick Mazza, "Accelerating the Clean Energy
Revolution—How the
Northwest Can Lead"
(Climate Solutions, 2000)

opposite far left: Bill Gates (Microsoft, Bill and Melinda Gates Foundation) speaking at Climate Solutions annual breakfast, Seattle, 2011.

opposite left: Oregon Business Partnerships Manager Carrie Hearne with Campaign Director Beth Doglio, Portland, 2014.

opposite right: Field Manager Joëlle Robinson with Board member and former Senior Advisor on Business Partnerships Ross Macfarlane at coal export hearing, Longview, WA, 2016.

opposite far right: Van Jones (Green For All, Rebuild the Dream) at Climate Solutions' annual breakfast, Seattle, 2010.

left: Board member Marc Daudon with Development Director Savitha Reddy Pathi, People's Climate March, New York, 2015.

middle: Oregon Director Meredith Connolly, Oregon Communications Manager Mara Gross and Senior Fellow Dave Van't Hof at Portland City Council Meeting on 100% clean energy resolution, 2017.

right: Washington Director Vlad Gutman-Britten at King County Metro's deployment of all-battery electric buses, Bellevue, WA, 2016.

20 Y E A R S

2003: Climate

Solutions leaves

fiscal sponsor Earth Island to become an independent 501(c)(3).

o 1998-2008: Paul Horton and Rhys Roth are co-Executive Directors.

UNITY. 20 YEARS OF EVE YEARS OF COLLABOR

08

20 YEARS OF



based Atmosphere
Alliance and the
Energy Outreach
Center merge to form
Climate Solutions.

1999: Climate Solutions hosts first annual reception in Olympia, WA. **2001:** Climate Solutions opens first Seattle office.

ZATION. 20 YEARS OF BUSINES
YEARS OF TRUSTING SCIENCE
OF BUSINESS ENGAGEMENT.

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"NG SCIENCE, 20 YEARS OF

200

organizes first Harvesting Clean Energy conference and program to bring together farmers, ranchers and rural economic development leaders to foster rural prosperity through clean energy production. 2002: Gov. Gary
Locke joins in
releasing 'Poised
for Profit" report
and issues a
proclamation for
"Harvesting Clean
Energy for Energy
Independence Day"
in Washington State.

2003: Climate Solutions supports elected leadership in forming the initial West Coast Governors Global Warming Initiative, precursor to the Pacific Coast Collaborative.

2004



O 2004-2005:
Climate Solutions helps Seattle
Mayor Greg Nickels launch the US
Mayors Climate
Initiative. Over
1000 cities strong, the mayors' group helps represent
US communities at the UN Climate
Conference in
Montreal.

ARS OF LOV

2005-2006: Climate Solutions leads campaign to adopt **Clean Car Standards** in Washington and Oregon, helping set the stage for landmark national rules to double vehicle fuel economy. Gov. Gregoire called it "the most significant environmental legislation in Washington in a decade."

O YEARS OF WILINESS. **20 YEARS OF SMART INFRASTRUCTURE.** 20 YEARS OF CLIMATE ADVOCACY. **20 YEARS OF CLEAN ENERGY.** 20 YEAR **RS OF COALITION BUILDING.** 20 YEARS OF BIOFUELS. **20 YEARS OF PUBLIC TRANSPORTATION.** 20 YEARS OF BRIGHT FUTURE. **20 YEARS O**

Climate Solutions



2008

climate solutions
accelerating the transition to our clean energy future

2018

2000: Climate

Seattle Summit

on Protecting the

Earth's Climate.

Speakers include

Gov. Gary Locke,

Mayor Paul Schell,

David Suzuki,

Denis Hayes.

Solutions organizes

DVOCACY. 20 YEARS OF CLEAN ENERGY. 20 YEARS OF RENEWABLES. 2 TION. 20 YEARS OF BRIGHT FUTURE. 20 YEARS OF INSPIRATION. 20 YEARS OF CLEAN BRIGHT FUTURE. 20 YEARS OF CLEAN BRIGHT FUTURE. 20 YEARS OF INSPIRATION. 20 YEARS OF STANDING WAS ADDRESSED OF THE OWNER OWNER OF THE OWNER OWN

Case Lake In Mars A and Tales

2006: Business **Leaders for Climate** Solutions initiated.

Small starts as Executive Director.



2008-2010: Climate Solutions organizes and stokes Northwest regional support for key federal climate bills, including significant outreach in Montana.

2010: Solution Stories, NW Biocarbon Initiative launched.

2011: Climate Solutions works with a broad coalition to end the use of coal to generate electricity in WA state and transition community towards clean energy.



2012: Former EPA Administrator Lisa Jackson keynotes annual breakfast.

2007: Climate Solutions helps pass CO2 emission performance standards for power plants, setting the stage for coal phaseout.

2006: Climate Solutions works with many partners including NW Energy Coalition and Renewable Northwest to help pass Washington Clean Energy Initiative I-937. Climate Solutions also helps secure strong renewable energy standards in

Montana and Oregon.

2008: West Coast **Governors and Premier** launch the Pacific Coast Collaborative, bringing one of the world's largest regional economies into engaged, cooperative climate action.

2008: Gregg



2008: Led coalition to pass the landmark **Washington Climate Action and Green Jobs** 2009: Oregon office opens.

2009: New Energy Cities program launched.



2009: 350.org founder Bill McKibben keynotes first annual breakfast.

2011: Microsoft founder Bill Gates speaks at annual breakfast.



2011: Sustainable Aviation Fuels program launched.

2013: Tom Steyer keynotes both the annual breakfast and reception events.



2011: Climate Solutions becomes key partner in forming the Power

Past Coal Coalition to halt efforts to turn the West Coast into a gateway for coal export. Ultimately more than 115 national and regional groups join.

2010: Climate

Solutions hosts initial

Columbia Riverkeeper,

meeting with key

partners including

Sierra Club, WEC,

WORC, Earthiustice,

and Landowners and

Citizens for a Safe

Community to map plans for a campaign

to stop coal exports off the West Coast.

SOLUTIONS

O 2014: Climate Solutions helps form Stand Up to Oil coalition with key partners including Washington Environmental Council, Columbia Riverkeeper, RE-Sources, Sierra Club, Stand.earth, Physicians for Social Responsibility, Earthjustice and many more.

 2015: Climate Solutions helps launch the Alliance for Jobs and Clean Energy. **2017:** The City of Portland, OR and Multnomah County become the first communities in the Northwest to commit to a 100% clean energy transition.



 2017: Climate Solutions takes part in Climate Reality.

2014

2014: New Energy Cities conducts two summits with elected leaders from King County and 13 cities to adopt ambitious carbon reduction goals and shared climate

commitments.

2015: Climate Solutions leads effort for over 450 businesses signing onto the Oregon Businesses for Climate Action, and over 250 in Washington.

2015: Climate Solutions joins widespread community opposition to Shell's Arctic oil rigs staging in Seattle and Portland. Shell later abandons exploratory drilling.

2015: helped launch the largest climate campaign in Oregon: Renew Oregon. **2016:** Clean Fuels defended in Oregon.

2016: US Army Corps of Engineers upholds Lummi Nation treaty rights opposing coal export terminal at Cherry Point. Climate Solutions provides support through the Power Past Coal coalition.

2016: Climate Solutions, Renew Oregon and other partners lead Oregon to become the first state to commit to eliminating coal-fired power by 2035, and to doubling renewable energy use to 50% by 2040.

2018

2018: Defeated: the largest crude-by-rail terminal in North America in Vancouver, WA.

2018: Climate Solutions celebrates 20th anniversary.

2018: Climate
Solutions and
partners advance
the vision of
achieving 100%
clean energy for
the Northwest

WA. clean energy for
the Northwest
by 2050.

O 2017: WA Dept. of Ecology and WA
Dept. of Natural Resources deny permits
for a proposed coal export terminal at
Longview, WA.

2017: Over 1,000,000 comments and petitions delivered to Gov. Inslee calling for the rejection of oil transport and coal exports, and for our region to transition towards clean energy. ENGAGEMENT. 20 YEARS OF SOLAR. 20 YEARS OF EMAILS. 20 YEARS OF WIND. 20 OF EMAILS. 20 YEARS OF POWERING PARTS OF WIND. 20 YEARS OF POWERING PARTS OF WIND. 20 YEARS OF PORTUGA PER ARE O

YEARS OF WIND. 20 YEARS OF POPULAR EDUCATION. **20 YEARS OF POWERING PAST COAL.** 20 YEARS OF STRATEGIC OPTING OF YEARS OF POPULAR EDUCATION. **20 YEARS OF CREATIVE ACTION.** 20 YEARS OF STRATEGIC OPTIMISM. **20 YEARS OF STRATEGIC OPTIMISM.**

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EMAILS. 20 YEARS OF POWERING PAST COAL. 20 YEARS OF STRATEGIC OPTIMISM. 20 YEARS OF BIOCARBON. 20 YEARS OF WILINESS

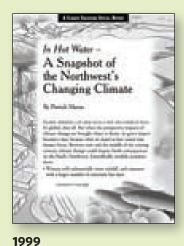
PUBLICATIONS

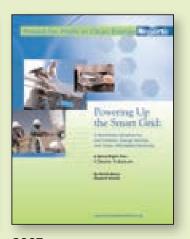
Climate Solutions' reports on clean energy and Northwest economic opportunity have helped shape regional policy debates and catalyze clean energy investments and partnerships for two decades. Many are the fruits of innovative programs and projects including Harvesting Clean Energy, the Northwest Biocarbon Initiative, Sustainable Advanced Fuels, Business Partnerships, New Energy Cities, and Bright Future.

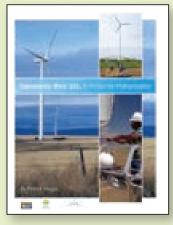
1998	How the Northwest Can Lead a Clean Energy Revolution	2005	The New Harvest: Biofuels and Windpower for Rural Revitaliza-
1999	Global Warming is Here: The Scientific Evidence	2007	tion and National Energy Security Powering Up the Smart Grid
1999	In Hot Water: A Snapshot of the Northwest's Changing Climate	2007	Growing Sustainable Biofuels Energizing Rural America:
2000	Accelerating the Clean Energy Revolution: How the Northwest Can Lead	2007	How Renewable Electricity Standards Generate Rural Economic Prosperity
2001	Harvesting Clean Energy series: Ethanol, Wind, Biomass, Biodiesel	2008	Community Wind 101: A Primer for Policymakers
2001	Poised for Profit: How Clean Energy Can Power the Next High-Tech Job Surge in the Northwest	2008	Securing Idaho's Energy Future: The Role of Energy Efficiency and Renewables
2003 2004	The Smart Energy Network: Electricity's Third Great Revolution Farm Groups Pushing for Renewable Energy Standards	2008	Carbon-Free Prosperity 2025
		2010	Building the Biocarbon Economy: How the Northwest Can Lead
		2010	Energizing Cities: New Models for Driving Clean Energy Investment

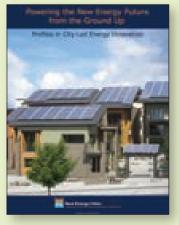
2011	Sustainable Aviation Fuels: Power- ing the Next Generation of Flight in the Northwest
2012	Powering the New Energy Future from the Ground Up: Profiles in City-Led Clean Energy Innovation
2013	Natural Infrastructure: A Climate-Smart Solution
2015	Breaking Down Barriers to Deep Energy Efficiency in King County
2015	Toward Sustainable Aviation Fuels
2015	The Urban Clean Energy Revolution
2016	Why Electric Vehicles are a Climate Solution

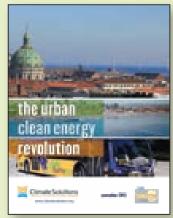












2007 2008 2012 2015

available at: climatesolutions.org/reports

LEADERSHIP*



May 11, Climate Solutions
We can,
We must,
We will!
Delivering 1 million
petitions to @GovInslee
saying #insleemust
@PowerPastCoal &
@StandUpToOil

May 15, Climate Solutions
What values bring you to work
for #100percentclean energy?
Some of ours:

Justice Respect Perseverance Integrity Determination Collaboration

Sept 15, Rep. Pramila Jayapal @ClimateSolution, @BGAlliance, @CFESummit The strongest movements are built when we join together at the intersections of labor, environment, jobs and organizing, we find our power.

board of directors



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Ross Macfarlane managed Climate Solutions' Business Partnership Program until spring 2016, and is active in promoting strong climate and energy policy on a state and federal level



Virinder Singh Director of Regulatory and Legislative Affairs at EDF Renewable Energy since 2010



Steve Sundquist retired after 21 years at the Russell Investment Group in Tacoma, he is now a Partner with Social Venture Partners and former chair of the Seattle School Board



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"Climate Solutions provides the Northwest with the leadership we need in the fight against global warming. They champion innovative, practical solutions that provide models for action nationally and around the world."

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Our Giving Circles: Members of our Giving Circles and the 350 Club receive special communications and invitations to exclusive events. More information on our Giving Circles and donating can be found at climatesolutions.org/donate

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Feb 3, Climate Solutions
#WALeg is talking about
climate and carbon pollution.
Great! Let's make sure it's not
all talk. #AllInforCleanEnergy

Apr 20, Climate Solutions Seattle and #PDX, get ready for climate action from Earth Day to May Day! #peoplesclimate #climatejustice

July 7, Climate Solutions Oregon's #CleanFuels Program: Back in the Fast Lane #orleg

Nov 14, Climate Solutions Haiku from @katenrg: Use electricity Not too much Mostly renewables



March 28, Climate Solutions Solar jobs in Oregon jumped by 50% last year, and Washington Co. solar jobs doubled. #solarenergy

Jun 8, Dow Constantine
More Americans work at
museums and travel agencies
than they do at coal companies
cc @climatesolution

Dec 12, Climate Solutions
Every year @trimet buys
another 30-40 buses, we're
locking ourselves into another
decade-and-a-half of dirty,
climate-polluting diesel. Time
to transition. @ConnollyMer

Dec 20, Climate Solutions
Yes, 2017 was an awful
year in many ways. But it
was also a year of transition
for climate action. We and
many others affirmed our
ability to make progress
at the speed and scale the
#climatecrisis demands.

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"Our premise is that only deep reductions in CO₂ emissions can prevent global overheating, but to achieve deep cuts, strategies are needed that clearly benefit our local communities. If our strategies to cut emissions also create local jobs, save residents and businesses money, and enhance the quality of our lives, then we might have a chance to build popular support for change."

 The Atmosphere Alliance, No Sweat News summer 1996 "Climate Solutions inspires action and positive change. I am grateful for their bottom lining record numbers of comments to help us stop the laraest crude-by-rail terminal in North America, and for all the ways they keep our communities engaged on solutions. Indeed, fishermen are experiencing the impacts now and we are committed to turning the tide.

 Grant Putnam, President, NW **Guides and Anglers Associa**tion, and father of an 11-yearold fisherman

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July 28, Climate Solutions
From ranchers blocking
Keystone to counties suing big
oil, the resistance is strong and creative. #ClimateCast

Aug 24, Climate Solutions
Olympia to PSE: the age of coal
power is OVER. Get Colstrip
out of out of our energy by
2025! @PowerPastCoal

Oct 2, Climate Solutions
Washington state's top
attorney @AGOWA is taking
on the White House on
immigration, climate, and
environment.

Oct 23, Climate Solutions
Growing economies. Falling
emissions. 10 states
have a price on climate
pollution. Oregon should join
them. #CleanEnergyJobs
#orleg #orpol



July 27, Climate Solutions At the @JobsCleanEnergy kickoff in Seattle. Lots of energy for #climatejustice and #cleanenergy

Aug 8, Climate Solutions
Breaking: @PUCOregon says
NO to @portlandgeneral
#frackedgas plant!
#FrackNoOregon #cleanenergy
#IWorkWithAmazingPeople

Nov 8, Climate Solutions
A Democratic majority in the
WA State Senate doesn't mean
a climate majority -- yet a
majority of Washingtonians are
concerned about global warming,
want strong action, and support
investments in solutions and a
path to 100% clean energy, says
@VladGutman

Dec 20, Climate Solutions
With executive order,
@OregonGovBrown moves to
reduce climate pollution from
buildings.

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Michael Soman Theresa Song Sonrisa Sonnleitner Ellen Southard Patti Southard John Sperling Paul Spitzer St. Andrew's Episcopal Church Teresa Staal-Cowley Walker Stanovsky Tanva Starr Tom & Erika Starrs Jane Steadman Kelly Steffen William Stelle Christine & Josh Stepherson Allyn Stevens Michael Stevens Justus Stewart Sheila Stickel Jon Stier Dan Stonington Josephine Strauss Kathy Strauss & Laurence Reeves Mary Strauss Eric & Cyndi Strid Jamie Stroble Rhenda Strub Ken Sueda Mary Sullivan Elizabeth & Pete Sutch Eric Swanson Kara Sweidel James Tallev Harold Taniguchi Team Soapbox Matt Teske C. Gomer Thomas Katherine Thompson Kate Thompson Trisha Thompson Jennifer Thomsen

Margaret Thorley

Alv Tibbetts Tv Tice Erin & Mike Tierney Henry & Cordelia Tilghman Total Quality Logistics **Amy Trainer** Sally Trask Caroline & Josh Traube Dr. Mark Trexler Christie True Robert Truong Bing Tso, Jr. & Janet Gwilym Yue Tu Maggie Tucker Leah Turino Jonathon & Pamela Turlove Jill Turner Andre Turner UCDS Jessalvnn Uchacz Unico Properties Union of Concerned Scientists **UW Buerk Center for** Entrepreneurship **UW Clean Energy Institute** Manca Valum Chris Van Daalen Pavan Vangipuram Kevin Varner Andy Varyu Mova Vazquez Leslie N. Veirs Elena Velkov Krishnan Venkatachalam Verity Credit Union Kyle Victor Kevin Videll Peter Vierthaler Ranfis Villatoro VMware Foundation/Bright Funds Foundation Alison Vogel WA Dept of Commerce

Jocelyn Waits Nan Waldie Cynthia Walker & Larry Seale Lornie Walker & Tom Craighead Scott Walker James Walseth Dick Wanderscheid Jav Ward Keith Ward & Carolyn Cunningham Thomas Ward Tina Ward **Washington Water Trust** Washington State Department of Natural Resources Washington State Labor Council David Watterson Thaisa Way & Marc Servetnick Anne Weaver **Weed Warriors Nature Stewards** Peter J Weeks Lvnn Weinacht Jovce Weir Elizabeth Welsh & Jozsef Lukacs Josef Wernli Peter West Jack Whisner Jennifer Whitaker Jacques White Kendra White Collin Whitehead Ted Whitesell Richard Whitman Kathleen Whitson & Nick Wilev The Whitson-Wiley Family Ben Wicks Susan Wickwire RI Widrow Chris Wierzbicki Pam Wilder Melinda Williams Stephanie Williams Catie Wilson

Sharon Wilson & Van Bobbitt Eric & Cathy Wilson Josh Wilund Indow Windows

Marian Wineman & John Rundall

Carl Woestwin
David Wolf
Ginny Wolff
Jennifer Wood
Woodland Park Zoo

Merlin Woodman

Joe Woods Allison Woody

Neil Woody

Grant & Melanie Word

Ken Workman David Wulff Sara Wysocki Sung Yang Jackie Yerby

Yes! Magazine

Yonit & Leon Yogev

Bryan Yon Monte Ypma

Christopher Zahos

Michelle Zeidman & Joshua Hockett

Timothy Zenk ZGF Architects, LLP

Jiaxiu Zhong

Andrew Zingale EJ Zita

Ed Zuckerman

IN KIND GIFTS

A to Z Wineworks Abby's Cookies & Cupcakes Chehalem Compendium, Inc Fish Brewing

Hilton Portland

Impact Law Group Marjorie Restaurant

Microsoft

Pacific Stage PSAV Presentation Services Salesforce Shew Design

Smart Buildings Center Sound Fresh Clams & Oysters

Soter Vineyards Trade Printery The Westin Seattle

Waterstreet Café

Willamette Valley Vineyards

MATCHING & WORKPLACE GIVING

Adobe Systems
American Express Foundation
Apple, Inc
Beneficial State Bank
Bill & Melinda Gates Foundation
Bright Funds Foundation
The Boeing Company
Cambia Health Foundation

Cargill CenturyLink Clorox Company

EarthShare of Washington Energy 350

Evite Expedia, Inc GE Foundation Google, Inc

Hewlett Packard

Illowa Bi-State Combined Federal Campaign

Intel

JP Morgan Chase Juniper Networks

Kaiser Foundation

Meyer Memorial Trust

Microsoft

Monsanto Employee Giving Fund

Netflix

Nike, Inc
NRG Energy
Pledgeling Foundation
Raikes Foundation
RealNetworks Foundation
Salesforce.com Foundation
T-Mobile
Total Quality Logistics
TripAdvisor
UBS Financial Services
United Way of Columbia-Willamette
UnitedHealth Group
Yahoo
YourCause

TRIBUTES

Daniel Adatto, in honor of Lisa Adatto Colleen Cain & Philip Miller, in honor of Lisa Adatto

Zimmer Gunsul Frasca Architects

James Cole, in honor of Doug & Christine Cole

Mary Ellen Cunningham, in honor of Liam O'Leary

Bill Dougall, in honor of Betty Lucas & Gordon Jackins

Dewey & Elizabeth Lawson, in honor of Jonathan Lawson & Susan Gleason David Lednicer, in memory of Melanie

Bowman In honor of Ben Magalnick

Deborah Mandell & Roy Pulvers, in honor of Lisa Adatto

Bruce & Diane Robinson, in honor of Rebecca Robinson

Howard Rosenfeld & Heather McPherson, in honor of Teresa Myers

Patti Southard, in honor of Elizabeth Willmott

Nancy Ward, in honor of Savitha Pathi

financials



Total income - \$3,101,925



Total expenses - \$3,225,195

net assets

Change in Net Assets (\$123,270)

Net Assets at the Beginning of 2017 \$1,347,578

Net Assets at the End of 2017 \$1,224,308

The financial statements of Climate Solutions as of December 31, 2017 were audited by the independent certified account firm, Jones & Associates, LLC. The above are financial highlights. The audited financial statements are available on our website and by request to info@climatesolutions.org.





























climate solutions

accelerating the transition to our clean energy future

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